

## Investment performance

### Zurich Universal Life, Agility Universal Life, Triumph Universal Life, and Estate Partner Linked Funds - (As at 1 August 2012)

The investment performance of the 12 Linked Funds is tied to the performance of a specific benchmark "Performance Indicator" for each fund. The following numbers reflect **actual returns**, and are net of Zurich's management fees.

Any Zurich, Agility, Triumph and Estate Partner investment whose return is linked to a Performance Indicator, is made at the risk of the policy owner, and may increase or decrease in value according to fluctuations in the market value of the assets of the Performance Indicator. Linked Fund returns are not guaranteed.

Linked Fund	1 Month	3 Month	6 Month	1 Year	2 Year	3 Year	5 Year
Canadian 300 Equity	0.10%	-6.03%	-7.06%	-10.10%	-1.94%	0.68%	-4.29%
Canadian Bond	0.23%	1.77%	0.71%	3.71%	3.98%	3.91%	3.87%
North American Balanced	-0.01%	-1.51%	-1.14%	0.03%	3.15%	3.81%	0.14%
Canadian Equity	-1.79%	-5.22%	-1.09%	-2.30%	0.29%	1.52%	-6.07%
US Growth & Income	-4.03%	-4.96%	-0.76%	5.55%	4.62%	6.60%	1.87%
Global	-2.79%	-5.33%	0.31%	-3.28%	-0.84%	1.08%	-10.38%
Efficient Frontier	-2.48%	-5.29%	-0.09%	-2.93%	-0.45%	1.26%	-8.91%
International Growth	-1.63%	-4.06%	-1.64%	-6.82%	-2.58%	-0.06%	-4.77%
US 500 Equity	-0.25%	-0.36%	4.71%	12.90%	8.71%	7.77%	-3.30%
Global Linked (Trimark)	0.00%	-0.87%	2.80%	6.84%	6.29%	5.10%	-6.24%
U.S. Companies Linked (Trimark) <sup>1</sup>	-0.62%	-0.69%	3.79%	14.01%	10.47%	7.31%	3.35%
Canadian Growth Linked (Trimark)	-0.54%	-5.99%	-5.18%	-7.67%	-3.14%	-0.28%	-4.99%

### Zurich Universal Life, Agility Universal Life, Triumph Universal Life, & Estate Partner Guaranteed Interest Funds - (As of 24 May 2012)

Rate	Daily	1-Year GIF	2-Year GIF	3-Year GIF	4-Year GIF	5-Year GIF	10-Year GIF
	0.025%	0.250%	0.250%	2.000%	2.000%	2.500%	3.000%

Agility Account @ 24 May 2012: 0.25%

All rates are expressed as percentages and are subject to change at any time. Past performance is not indicative of future performance.

<sup>1</sup> Formerly Trimark Discovery Linked. Effective August 17, 2009, Invesco Trimark merged its Trimark Discovery Fund with its Trimark U.S. Companies Fund.