

Principal Subsidiaries

The following is a list of the directly and indirectly held major operating subsidiaries of Manulife Financial Corporation.

As at December 31, 2004 (Unaudited, Canadian \$ in millions)	Ownership Percentage	Equity Interest	Address	Description
MANULIFE FINANCIAL CORPORATION			Toronto, Canada	Publicly traded stock life insurance company
The Manufacturers Life Insurance Company	100	\$ 11,177	Toronto, Canada	Leading Canadian-based financial services company that offers a diverse range of financial protection products and wealth management services
Manulife Holdings (Alberta) Limited	100		Calgary, Canada	Holding company
Manulife Holdings (Delaware) LLC	100			Holding company
The Manufacturers Investment Corporation	100			Holding company
John Hancock Life Insurance Company (U.S.A.) (formerly The Manufacturers Life Insurance Company (U.S.A.))	100			U.S.-based life insurance company that provides individual life insurance, annuities, and group pension products in all states in the U.S. except New York
John Hancock Life Insurance Company of New York (formerly The Manufacturers Life Insurance Company of New York)	100			Provides group pension, individual annuities and life insurance products in the State of New York
John Hancock Investment Management Services, LLC (formerly Manufacturers Securities Services, LLC)	100			Investment advisor
Manulife Reinsurance Limited	100			Provides financial reinsurance
Manulife Holdings (Bermuda) Limited	100		Hamilton, Bermuda	Holding company
Manufacturers P&C Limited	100			Provides property and casualty and financial reinsurance
Manulife International Holdings Limited	100		Hamilton, Bermuda	Holding company
Manulife (International) Limited	100			Life insurance company serving Hong Kong
Manulife-Sinochem Life Insurance Co. Ltd.	51			Chinese life insurance company
Manulife Asset Management (Asia) Limited	100			Holding company
Manulife Asset Management (Hong Kong) Limited	100			Hong Kong investment management and advisory company marketing mutual funds
P.T. Manulife Aset Manajemen Indonesia	85			Indonesian investment management and advisory company marketing mutual funds
Manulife Bank of Canada	100		Waterloo, Canada	Provides integrated banking products and service options not available from an insurance company
Manulife Canada Ltd.	100		Waterloo, Canada	Canadian life insurance company
FNA Financial Inc.	100		Toronto, Canada	Holding company
Elliott & Page Limited	100			Investment counseling, portfolio and mutual fund management in Canada
First North American Insurance Company	100		Toronto, Canada	Canadian property and casualty insurance company
NAL Resources Management Limited	100		Calgary, Canada	Management company for oil and gas properties
Manulife Securities International Ltd.	100		Waterloo, Canada	Mutual fund dealer for Canadian operations
Regional Power Inc.	83.5		Montreal, Canada	Operator of hydro-electric power projects
MLI Resources Inc.	100		Calgary, Canada	Holding company for oil and gas assets and Japanese operations
Manulife Life Insurance Company	100			Japanese life insurance company
P.T. Asuransi Jiwa Manulife Indonesia	71		Jakarta, Indonesia	Indonesian life insurance company
The Manufacturers Life Insurance Co. (Phils.), Inc.	100		Manila, Philippines	Filipino life insurance company
Manulife (Singapore) Pte. Ltd.	100		Singapore	Singaporean life insurance company
Manulife (Vietnam) Limited	100		Ho Chi Minh City, Vietnam	Vietnamese life insurance company
Interlife John Hancock Assurance Public Company Limited	95		Bangkok, Thailand	Thai life insurance company
Manulife Europe Ruckversicherungs-Aktiengesellschaft	100		Cologne, Germany	European property and casualty reinsurance company
MFC Global Fund Management (Europe) Limited	100		London, England	Investment management company for Manulife Financial's international funds
Manulife Alberta Limited	100		Calgary, Canada	Holding company for European financing subsidiary
MREFCP Trust	100		Toronto, Canada	Real estate trust

As at December 31, 2004
(Unaudited, Canadian \$ in millions)

	Ownership Percentage	Equity Interest	Address	Description
MANULIFE FINANCIAL CORPORATION			Toronto, Canada	Publicly traded stock life insurance company
John Hancock Holdings (Delaware) LLC	100	\$12,803	Wilmington, Delaware, U.S.A.	Holding company
John Hancock Financial Services, Inc.	100		Boston, Massachusetts, U.S.A.	Holding company
John Hancock Life Insurance Company	100		Boston, Massachusetts, U.S.A.	Leading U.S.-based financial services company that offers a diverse range of financial protection products and wealth management services
John Hancock Variable Life Insurance Company	100			U.S.-based life insurance company that provides variable and universal life insurance policies, and annuity products in all states in the U.S. except New York
P.T. Asuransi Jiwa John Hancock Indonesia	100			Indonesian life insurance company
Independence Declaration Holdings LLC	100			Holding company
Declaration Management & Research LLC	100			Provides institutional investment advisory services
John Hancock Subsidiaries LLC	100			Holding company
John Hancock Financial Network, Inc.	100			Financial services distribution organization
The Berkeley Financial Group, LLC	100			Holding company
John Hancock Funds LLC	100			Mutual fund company
Hancock Natural Resource Group, Inc.	100			Manager of globally diversified timberland portfolios for public and corporate pension plans, high net-worth individuals, foundations and endowments
Independence Management Holdings LLC	100			Holding company
Independence Investment LLC	100			Provides institutional investment advisory services
First Signature Bank & Trust Company	100		Portsmouth, New Hampshire, U.S.A.	New Hampshire bank
John Hancock International, Inc.	100		Boston, Massachusetts, U.S.A.	Holding company
John Hancock TiAnan Life Insurance Company	50			Chinese life insurance company
John Hancock Canadian Holdings Limited	100		Halifax, Canada	Holding company
Old Maritime Corporation	100			Holding company

Officer Listing

Effective as of March 16, 2005

Executive Committee

Dominic D'Alessandro

President and Chief Executive Officer

Victor S. Apps

Senior Executive Vice President and
General Manager, Asia

James M. Benson

Senior Executive Vice President,
John Hancock Protection

Jean-Paul (J-P.) Bisnaire

Senior Executive Vice President,
Business Development and
General Counsel

Geoffrey G. Crickmay

Executive Vice President and
General Manager, Japan

John D. DesPrez III

Senior Executive Vice President,
John Hancock Wealth Management

Bruce Gordon

Senior Executive Vice President and
General Manager, Canada

Donald A. Guloien

Senior Executive Vice President and
Chief Investment Officer

John C. Mather

Senior Executive Vice President and
Chief Administrative Officer

Peter H. Rubenovitch

Senior Executive Vice President and
Chief Financial Officer

Management Committee

(includes members of Executive Committee plus):

Diane M. Bean

Executive Vice President,
Corporate Affairs and
Human Resources

James R. Boyle

Executive Vice President,
Annuities, John Hancock

Robert T. Cassato

Executive Vice President,
Distribution, Wood Logan

Jonathan Chiel

Executive Vice President and
General Counsel, John Hancock

Robert A. Cook

Executive Vice President,
Life Insurance, John Hancock

Simon R. Curtis

Executive Vice President and
Chief Actuary

Leo J. de Bever

Executive Vice President,
Global Investment Management

J. Roy Firth

Executive Vice President,
Canadian Individual
Wealth Management

Geoffrey I. Guy

Executive Vice President and
Canadian Chief Financial Officer

Marianne Harrison

Executive Vice President and Controller

Edward W.K. Lau

Executive Vice President,
Asia Regional Operations

Jeanne M. Livermore

Executive Vice President,
Guaranteed and Structured
Financial Products

Steven J. Mannik

Executive Vice President and
General Manager, Reinsurance

Beverly S. Margolian

Executive Vice President and
Chief Risk Officer

James P. O'Malley

Executive Vice President,
Group Pensions, John Hancock

Daniel L. Ouellette

Executive Vice President and
Chief Administrative Officer,
John Hancock

Robert R. Reitano

Executive Vice President and
Chief Investment Strategist

Paul L. Rooney

Executive Vice President,
Canadian Individual Insurance

James A. Shepherdson

Executive Vice President,
Mutual Funds, John Hancock

Marc H. Sterling

Executive Vice President,
Asia Regional Operations

Peter A. Stuart

Executive Vice President,
Canadian Investments

Warren A. Thomson

Executive Vice President,
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Michele G. Van Leer

Executive Vice President,
Long Term Care, John Hancock

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