

Building our Communities Globally

In 2005, Manulife Financial and its divisions – in Canada, the United States, Asia and Japan – donated more than \$23 million worldwide to assist some 500 non-profit organizations. Our help focused on community-building in four main areas: health care, education, community service and local volunteerism.

Our contributions came in the form of employee time, cash donations and sponsorships. In 2005, Manulife employees donated more than 44,000 hours of their time globally to support community partners in a myriad of ways:

- building houses;
- helping students learn;
- running, rowing or walking for health-related charities;
- participating in blood drives.

Manulife's corporate philanthropy operates under a decentralized model that emphasizes giving back to the communities where we do business and encouraging our employees to do the same. In each division and country where we operate, local managers choose the area of focus for philanthropy, decide with whom they

Manulife Financial operates in the following countries and regions:

Canada, United States, China, Hong Kong, Indonesia, Japan, Macau, Malaysia, Philippines, Singapore, Taiwan, Thailand, Vietnam, Germany, Belgium, Bermuda, Barbados, Australia and the United Kingdom.

will partner and determine how best to encourage employee involvement.

Under this decentralized model, our divisions work together wherever possible to find ways of collaborating with our local communities.

For example, in late 2004 and early 2005, our employees worldwide contributed to global relief efforts to help victims of the Southeast Asian tsunami. We felt particularly close to the tragedy because we had an office and employees in Banda Aceh, Indonesia, close to the epicentre of the underwater earthquake that triggered the tsunami. Our employees around the world rallied to the cause, and corporate and employee contributions totalled more than \$1 million.

We collaborate in other ways as well. The Corporate and Japan divisions hold blood donor clinics in Toronto and Japan. The Corporate, Canadian and John Hancock divisions run United Way campaigns simultaneously. And this year, employees in these three divisions collaborated to build five Habitat for Humanity homes, one each in Toronto, Boston and Halifax, and two in Kitchener-Waterloo.



Manulife has been designated as a Caring Company by Imagine Canada. The Company has made a commitment to donate annually at least 1 per cent of pre-tax domestic Canadian profits to charity, including cash and in-kind donations. In 2005, Manulife donated 1.2 per cent of its Canadian pre-tax profits.

As a Caring Company, Manulife also undertakes to:

- encourage and support employee giving and volunteering;
- support suppliers whose business is ethically and environmentally sound;
- share its business expertise and premises with the community.