

Corporate Division

Manulife's Corporate Division, based in Toronto, channels its philanthropy into four areas.

Integration of skilled immigrants into society

Manulife supports the Toronto Region Immigrant Employment Council (TRIEC), an organization dedicated to helping skilled immigrants find employment. The Company provides financial assistance to TRIEC and two Manulife senior executives co-chair the council. In addition, through a partnership with the Toronto and Region Conservation Authority, Manulife sponsors the Environmental Volunteer Network (EVN), which connects environment-focused employers with a diverse talent pool of new immigrants. This career centre is dedicated to helping immigrants gain meaningful work experience, which helps them find full-time employment in their chosen field.

TRIEC's Career Bridge Internship program creates paid internship opportunities with employers committed to providing relevant work experience to professional-level newcomers. Through a cross-divisional Manulife initiative, 22 interns have been placed on six-month contracts within

our organization since 2005. Nine of them have been hired full-time by Manulife, while the rest have found employment elsewhere. In a separate but related program, 18 Manulife employees have mentored immigrants in the Toronto region, providing them with valuable advice about working in Canada.

Residents of Toronto's St. James Town can receive job-hunting assistance through Manulife's support of Jobs Matter, a service operated by Community Matters Toronto. Jobs Matter has three main components: a weekly job club offering group discussion and support for job seekers; individual support provided by a job coach; and professional development for the job coach, a community resident, to imbed employment skills in the community.

The Greater Toronto Community

Support for the Greater Toronto Community and its social assistance organizations is accomplished through our partnership with the United Way. Manulife made a commitment of \$1.5 million in employee and matching contributions to the United Way of Greater Toronto in 2006.

"I have been volunteering for Junior Achievement for most of my professional career. Grade eight represents a pivotal year in which fundamental choices are made about staying in school or dropping out of the educational system altogether. I hope I can help even one kid stay in school."

John Garofano
Assistant Vice President Funding and Liquidity Management, Manulife Financial



TRIEC

Toronto Region Immigrant
Employment Council

Employee volunteer programs

Manulife supports five charitable organizations through a commitment of funds and dedicated employee time: Junior Achievement, Habitat for Humanity, Frontier College Homework Club, Altruvest Charitable Services and Canadian Blood Donor Services. In 2006, 670 head office employees donated more than 7,000 hours of time to making a difference in the community.

The local community

Manulife gives back to the Toronto community – home to more than 4,000 employees and its corporate head office – in a number of ways.

Its partnership with Rose Avenue Public School provides resources ranging from books, clothing, tables and chairs to an upgraded kitchen, and a brand new athletic field for the school and its community was completed in 2006. Funds from Manulife also provided an Olympic-quality playing surface, proper lighting to enhance safety, permanent soccer goal posts and a community coordinator who ensures the field is a shared resource for everyone in St. James Town outside school hours. Students also enjoyed a Manulife-sponsored program organized by Inner City Angels called Learning with Artists, which provides arts education to at-risk youth.

The Company continues to support teenagers through its partnership with Frontier College and its support of the Junior Achievement “Economics of Staying in School” program. Designed to help students understand the importance of an education, this program illustrates the impact dropping out of school would have on their lives, both economically and personally. More than 80 Manulife employees led a one-day

program targeting grade eight students across the Greater Toronto Area. Throughout the year volunteers taught the Junior Achievement programs at three middle schools – Lord Dufferin, Winchester and Jesse Ketchum. These were fulfilling experiences, enabling volunteers to make a difference in the community and shape students’ future career paths, as well as providing excellent development opportunities for employees.

Lending our expertise to charitable boards

Charities need more than donations. They require people with business skills – accounting, legal, human resources and public relations – to help run their organizations.

Connecting the corporate and charitable sectors, Altruvest Charitable Services addresses this need in Canada. Its mission is to make charities more efficient by improving their board governance. Through two programs, BoardMatch Fundamentals (BMF) and BoardMatch Leaders (BML), Altruvest provides volunteers with the skills to become board members. The BMF program is for candidates with three to five years of business experience, while BML offers a training program for corporate executives followed by a 12-month board placement coupled with mentoring support. In 2006, 43 Manulife candidates were registered in the programs.

In the U.S., John Hancock created BoardLink, an internal program that enables executives to join non-profit boards. This program seeks to place managers and executives on the boards of John Hancock’s most strategic non-profit partners. Placing senior executives on boards throughout the city further demonstrates the Company’s commitment to the community. To date, more than 25 senior managers and executives have been placed on non-profit boards.

